

Job Success Measurement

The only measure for success is performance. Whatever the road-block, it's your job to remove them. If not, you'll be perceived as one of them. So if you want to take ahead on the job you should never say, "They didn't get back to me." Take the initiative. Never wait for anyone to return your telephone call

Never assume that someone else is taking care of things. Always ask questions to keep things moving and never assume. Making assumptions is the fastest way to become obsolete!

Don't underestimate the importance of checking the determinants of progress and possible problems. You are in charge of your job and the manager of your career. Don't leave it to chance.

"Excuse, no matter how valid, does not change performance."

Vocabularies:

perceived -understood

obsolete -useless, old

determinants – causes

Questions for discussion:

1. Why is performance the only measure for a job success?
2. Can you say that you have achieved success in you present job? Or in a previous job?
3. How could influence other people to achieve job success?